

PAULA ONUCHIC – September, 2024
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Employment

Assistant Professor of Economics, London School of Economics, 2024—present
Postdoctoral Prize Research Fellow at Nuffield College, University of Oxford, 2021—2024

Education

Ph.D. in Economics, New York University, 2015–2021
MA in Economics, Escola de Economia de Sao Paulo (EESP-FGV), 2013-2014
BS in Economics, Escola de Economia de Sao Paulo (EESP-FGV), 2009-2012

Job Market Paper

Disclosure and Incentives in Teams (with João Ramos)

We consider a team production environment augmented with a stage in which the team decides how to communicate their productive outcome to outside observers. In this context, we characterize equilibrium disclosure of team outcomes when team disclosure choices aggregate individual recommendations through some deliberation procedure. We show that equilibria often involve partial disclosure of the team's outcome and establish a relation between the deliberation procedure and the observer's equilibrium attribution of blame for non-disclosed outcomes (“team failures”) across team members. We show that through this blame-attribution channel a team's deliberation procedure determines individuals' incentives to contribute effort to team production. We then characterize deliberation procedures that provide strong effort incentives in different productive environments.

Publications

Informed Intermediaries

Published in *Theoretical Economics*, January 2022.

Signaling and Discrimination in Collaborative Projects (with Debraj Ray)

Published in the *American Economic Review*, January 2023.

Conveying Value via Categories (with Debraj Ray)

Published in *Theoretical Economics*, November 2023.

Other Working Papers

Advisors with Hidden Motives

How do Groups Speak and How are They Understood? (with Ala Avoyan)

Other Writing

Statistical Discrimination and Statistical Informativeness (with Matteo Escudé, Ludvig Sinander, and Quitzé Valenzuela-Stookey)

Recent Contributions to Theories of Discrimination – Revision requested by the *JPE:Microeconomics*.

Seminars and Conference Presentations

2025	King's College London, Collegio Carlo Alberto, University of Alicante, Princeton, Yale
2024	UCL, Vanderbilt, UC Davis, Boston University, University of Pittsburgh, London School of Economics, University of Bristol, Paris School of Economics, Cornell University, University of Michigan, University of Reading, CSEF - Naples, CREST, Humboldt University – Berlin, University of Bern, Sciences Po, Royal Holloway University of London, Queen's University, Collegio Carlo Alberto, ESSET Gerzensee, Virtual Seminars in Economic Theory, LSE Workshop on Economic Opportunities and Inclusion, Warwick Microeconomic Theory Icebreaker Workshop
2023	University of Manchester, University of Pennsylvania, Pennsylvania State University, Bilkent University, University of Mannheim, Toulouse School of Economics, Bocconi University, London School of Economics, Washington University in St. Louis, University of California San Diego, University of Pittsburgh + Carnegie Mellon University, Duke University + UNC Chapel Hill, Brown University, University of Miami, HEC Paris - Workshop on Persuasion and Communication, Southeast Theory Festival, ESSET Gerzensee, SAET - Paris, Bonn-Mannheim Junior Workshop in Economic Theory, Stanford Institute for Theoretical Economics, Columbia Conference in Economic Theory, ASU Theory Conference, Transatlantic Theory Workshop
2022	Caltech, Aalto University, SFU+UBC+Calgary Theory Seminar Series, Cambridge Janeway Networks Seminar, University of Essex, Queen Mary University, University of Bristol, Insper, IIES-Stockholm, NHH Norwegian School of Economics, University of Nottingham, UC Berkeley, Southeast Theory Festival, Transatlantic Theory Workshop, Humboldt+Toronto Theory Conference
2021	Michigan State University, Israeli Theory Seminar, UCL, Warwick, University of Toronto, Paris School of Economics, London School of Economics, 43rd Meeting of the Brazilian Econometric Society, 2021 Latin American Meeting of the Econometric Society, Transatlantic Theory Workshop, Seminars in Economic Theory
Earlier	Oxford University, 42nd Meeting of the Brazilian Econometric Society, 15th Economics Graduate Student Conference at Washington University of St. Louis, 2019 Summer School of the

Econometric Society, 11th NYU Search Theory Workshop,
2018 Summer Workshop on Money, Banking, Payments and
Finance

Teaching Experience

Spring and Fall 2023
22/23 and 23/24 Academic Year

Theories of Discrimination – Mphil/DPhil Lecturer – Oxford
Co-organizer Economic Theory Reading Group – Oxford

Professional Activities

Refereeing
American Economic Review, Econometrica, Review of
Economic Studies, Quarterly Journal of Economics, American
Economic Review: Insights, Theoretical Economics, Journal of
Economic Theory, American Economic Journal:
Microeconomics, RAND Journal of Economics, Games and
Economic Behavior, Journal of the European Economic
Association, Economic Journal, Journal of Mathematical
Economics, Journal of Public Economics, Economics Letters

Research Affiliate
CEPR Organizational Economics, STICERD

Discussant
LSE Comparative Formal Theory Conference

Conference Organizer
[NRET Fest](#) – NYU 2022

Co-Organizer
2022/23 and 2023/24 Nuffield Economic Theory Seminar

Participant
2024 CASBS Summer Institute on Organizations

Assistant to the Co-editor
Assistant to Debraj Ray at the American Economic Review

Scientific Committee
Program Committee Member EC24, Grader for ESEM24,
Member of the Scientific Committee 43rd Annual Meeting of the
Brazilian Econometric Society

Other Information

Programming Skills: MATLAB, Python
Languages: English (fluent), Portuguese (native), French (basic), Spanish
(basic).
Citizenship: Brazil